

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 OR 15(d) of The
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) November 6, 2019

THE GOLDFIELD CORPORATION

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation)

1-7525
(Commission File Number)

88-0031580
(IRS Employer
Identification No.)

1684 West Hibiscus Blvd.
Melbourne, FL
(Address of principal executive offices)

32901
(Zip Code)

Registrant's telephone number, including area code (321) 724-1700

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.10 per share	GV	NYSE American

Item 2.02. Results of Operations and Financial Condition.

On November 6, 2019, The Goldfield Corporation issued a press release announcing its financial results for the three and nine months ended September 30, 2019. A copy of this press release is attached to this Current Report on Form 8-K as Exhibit 99.1.

Item 7.01. Regulation FD Disclosure.

The information contained in Item 2.02 is incorporated by reference herein.

Item 9.01. Financial Statements and Exhibits.

Exhibit Description of Exhibit

99.1 [Press release, dated November 6, 2019, announcing The Goldfield Corporation's financial results for the three and nine months ended September 30, 2019.](#)

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: November 6, 2019

THE GOLDFIELD CORPORATION

By: /s/ STEPHEN R. WHERRY

Stephen R. Wherry

Senior Vice President, Chief Financial
Officer (Principal Financial and Accounting
Officer), Treasurer and Assistant Secretary



Press Release

GOLDFIELD REPORTS RECORD 2019 THIRD-QUARTER REVENUE

Texas operations show strong improvement

MELBOURNE, Florida, November 6, 2019 - The Goldfield Corporation (NYSE American: GV), a leading provider of electrical construction services for the utility industry and industrial customers, today announced its financial results for the three and nine months ended September 30, 2019. Through its subsidiaries, Power Corporation of America, C and C Power Line, Inc., Southeast Power Corporation and Precision Foundations, Inc., Goldfield provides electrical construction services primarily in the Southeast, mid-Atlantic, and Texas-Southwest regions of the United States. To a lesser extent, Goldfield is also engaged in real estate operations focused on the development of residential properties on the east coast of Central Florida.

President and Chief Executive Officer John H. Sottile said, “In our third-quarter we continued to achieve strong revenue growth in our electrical construction operations. Our revenue increased almost 52% over the same quarter last year and we achieved positive operating income of \$2.1 million. With the productivity improvements in our Texas-Southwest operations, we are well positioned to capitalize on the growing infrastructure needs in Texas.”

NINE MONTHS ENDED SEPTEMBER 30, 2019

For the nine months ended September 30, 2019, compared to the same period in 2018:

- *Consolidated revenue* increased 34.6% to \$136.6 million from \$101.5 million, attributable to increased electrical construction operations and real estate development operations.
- *Electrical construction revenue* increased 24.0% to \$123.8 million from \$99.8 million, primarily due to continued growth in master service agreements (“MSA”), including service line expansion, and to a lesser extent, non-MSA customer project activity.

- *Real estate development revenue* increased to \$12.8 million from \$1.6 million, mainly due to the increase in the number of units sold and the timing of completion of units available for sale.
- *Gross margin on electrical construction* declined to 14.7% from 17.7%, attributable to project losses in our Texas-Southwest operations resulting from weather and project productivity issues, as well as start-up costs related to the substation service line expansion in the Texas-Southwest region. Also contributing to the decrease in gross margin were non-productive crew expenses, which resulted in an under absorption of our fixed costs in our Texas-Southwest region. These decreases were partially offset by margin improvements in our Southeast operations in the third quarter and expansion efforts in the mid-Atlantic operations.
- *Gross margin on real estate development* decreased to 27.0% from 37.7%, primarily due to the amount and type of units sold.
- *Operating income* remained relatively unchanged at \$6.6 million from \$6.7 million. For the nine months ended September 30, 2019, compared to the same period in 2018, there was an increase in depreciation expense and higher selling, general and administrative expenses, partially offset by higher real estate development and electrical construction gross profit.
- *Net income* decreased to \$3.8 million, or \$0.15 per share, compared to \$4.4 million, or \$0.17 per share.
- *EBITDA* (a non-GAAP measure **(1)**) was \$14.8 million compared to \$12.8 million. This increase was primarily due to the increase in real estate development and electrical construction operations gross profit, partially offset by the increase in selling, general and administrative expenses.

THREE MONTHS ENDED SEPTEMBER 30, 2019

For the three months ended September 30, 2019, compared to the same period in 2018:

- *Consolidated revenue* increased 51.6% to \$44.7 million from \$29.5 million, attributable to increased revenue in electrical construction and to a lesser extent, real estate development operations.

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- *Electrical construction revenue* increased 46.3% to \$43.2 million from \$29.5 million, primarily due to increased revenue across all regions. The increase in revenue was attributable to increases in transmission project volume, service line expansion and continued growth in both MSA and non-MSA customer project activity.
- *Real estate development revenue* increased \$1.6 million mainly due to the increase in the number of units sold and the timing of completion of units available for sale.
- *Gross margin on electrical construction* grew to 14.8% from 11.5%, attributable to the increase in revenue in the Texas-Southwest and Southeast operations. The increase in revenue provided improved coverage of fixed costs for the three months ended September 30, 2019.
- *Gross margin on real estate development* increased to 33.5% from (10.1)%, due to the amount and type of units sold.
- *Operating income* increased to \$2.1 million from an operating loss of \$0.1 million, mainly due to higher electrical construction and real estate development gross profit, partially offset by higher selling, general and administrative expenses and depreciation expenses.
- *Net income* increased to \$1.2 million, or \$0.05 per share, compared to a net loss of \$0.2 million, or \$0.01 loss per share.
- *EBITDA* (a non-GAAP measure (1)) was \$4.9 million compared to \$2.1 million. This increase was primarily due to the increase in electrical construction and real estate development operations gross profit, partially offset by the increase in selling, general and administrative expenses.

Backlog (a non-GAAP measure (1))

At September 30, 2019, total backlog increased \$7.0 million, or 3.9%, to \$187.5 million from \$180.6 million at the same date last year, primarily due to the increase in project specific firm MSA projects. Total backlog includes total revenue estimated over the remaining life of the MSAs plus estimated revenue from fixed-price contracts.

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The Company's 12-month electrical construction backlog decreased \$3.2 million, or 3.2%, to \$96.0 million from \$99.2 million at the same date last year, mainly due to the MSA backlog runoff partially offset by the award of new MSAs. The impact of future projects awarded under MSAs cannot be determined with certainty and revenue from such contracts may vary substantially from current estimates.

Backlog is estimated at a point in time and is not determinative of total revenue in any particular period. It does not reflect future revenue from a significant number of short-term projects undertaken and completed between the estimated dates.

Conference Call

The Company's President and Chief Executive Officer John H. Sottile and Chief Financial Officer Stephen R. Wherry will host a conference call and webcast to discuss results at 10 a.m. Eastern time on Thursday, November 7, 2019. To participate in the conference call via telephone, please dial (866) 373-3407 (domestic) or (412) 902-1037 (international) at least five minutes prior to the start of the event. Goldfield will also webcast the conference call live via the internet. Interested parties may access the webcast at: <https://78449.themediaframe.com/dataconf/productusers/gv/mediaframe/32694/index1.html> or through the Investor Relations section of the Company's website at <http://www.goldfieldcorp.com>. Please access the website at least 15 minutes prior to the start of the call to register and download and install any necessary audio software. The webcast will be archived at this link or through the Investor Relations section of the Company's website for six months.

About Goldfield

Goldfield is a leading provider of electrical construction services engaged in the construction of electrical infrastructure for the utility industry and industrial customers, primarily in the Southeast, mid-Atlantic and Texas-Southwest regions of the United States. For additional information on our third quarter 2019 results, please refer to our report on Form 10-Q being filed with the Securities and Exchange Commission and visit the Company's website at <http://www.goldfieldcorp.com>.

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(1) Represents Non-GAAP Financial Measure - The non-GAAP financial measures used in this earnings release are more fully described in the accompanying supplemental data and reconciliation of the non-GAAP financial measures to the reported GAAP measures. The EBITDA non-GAAP measure in this press release and on The Goldfield Corporation's website is provided to enable investors and analysts to evaluate the Company's performance excluding the effects of certain items that impact the comparability of operating results between reporting periods and compare the Company's operating results with those of its competitors. EBITDA should be used to supplement, and not in lieu of, results prepared in conformity with GAAP. Because not all companies use identical calculations, the presentations of EBITDA and Backlog may not be comparable to other similarly-titled measures of other companies.

Forward-Looking Statements

This press release includes forward-looking statements within the meaning of the "safe harbor" provision of the Private Securities Litigation Reform Act of 1995 throughout this document. You can identify these statements by forward-looking words such as "may," "will," "expect," "anticipate," "believe," "estimate," "plan," and "continue" or similar words. We have based these statements on our current expectations about future events. Although we believe that our expectations reflected in or suggested by our forward-looking statements are reasonable, we cannot assure you that these expectations will be achieved. Our actual results may differ materially from what we currently expect. Factors that may affect the results of our operations include, among others: the level of construction activities by public utilities; the concentration of revenue from a limited number of utility customers; the loss of one or more significant customers; the timing and duration of construction projects for which we are engaged; our ability to estimate accurately with respect to fixed price construction contracts; and heightened competition in the electrical construction field, including intensification of price competition. Other factors that may affect the results of our operations include, among others: adverse weather; natural disasters; effects of climate changes; changes in generally accepted accounting principles; ability to obtain necessary permits from regulatory agencies; our ability to maintain or increase historical revenue and profit margins; general economic conditions, both nationally and in our region; adverse legislation or regulations; availability of skilled construction labor and materials and material increases in labor and material costs; and our ability to obtain additional and/or renew financing. Other important factors which could cause our actual results to differ materially from the forward-looking statements in this press release are detailed in the Company's Risk Factors and Management's Discussion and Analysis of Financial Condition and Results of Operation sections of our Annual Report on Form 10-K and Goldfield's other filings with the Securities and Exchange Commission, which are available on Goldfield's website: <http://www.goldfieldcorp.com>. We may not update these forward-looking statements, even in the event that our situation changes in the future, except as required by law.

For further information, please contact:
The Goldfield Corporation
Robert Winters or Josh Littman
Phone: (312) 445-2870
Email: gv@alpha-ir.com

The Goldfield Corporation and Subsidiaries
Consolidated Statements of Operations
(Unaudited)

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2019	2018	2019	2018
Revenue				
Electrical construction	\$ 43,182,197	\$ 29,514,965	\$ 123,773,883	\$ 99,842,651
Real estate development	1,550,684	1,777	12,819,473	1,620,031
Total revenue	<u>44,732,881</u>	<u>29,516,742</u>	<u>136,593,356</u>	<u>101,462,682</u>
Costs and expenses				
Electrical construction	36,789,515	26,122,915	105,597,926	82,192,792
Real estate development	1,031,373	1,956	9,360,449	1,009,061
Selling, general and administrative	2,162,360	1,444,983	7,033,244	5,673,506
Depreciation and amortization	2,728,988	2,141,684	8,048,549	6,031,426
Gain on sale of property and equipment	(45,504)	(89,846)	(77,571)	(155,062)
Total costs and expenses	<u>42,666,732</u>	<u>29,621,692</u>	<u>129,962,597</u>	<u>94,751,723</u>
Total operating income (loss)	<u>2,066,149</u>	<u>(104,950)</u>	<u>6,630,759</u>	<u>6,710,959</u>
Other income (expense), net				
Interest income	28,311	12,020	71,082	28,861
Interest expense, net of amount capitalized	(367,244)	(205,203)	(1,130,798)	(602,502)
Other income, net	27,199	23,128	91,736	60,495
Total other expense, net	<u>(311,734)</u>	<u>(170,055)</u>	<u>(967,980)</u>	<u>(513,146)</u>
Income before income taxes	1,754,415	(275,005)	5,662,779	6,197,813
Income tax provision	592,413	(81,851)	1,902,034	1,833,800
Net income (loss)	<u>\$ 1,162,002</u>	<u>\$ (193,154)</u>	<u>\$ 3,760,745</u>	<u>\$ 4,364,013</u>
Net income (loss) per share of common stock — basic and diluted	<u>\$ 0.05</u>	<u>\$ (0.01)</u>	<u>\$ 0.15</u>	<u>\$ 0.17</u>
Weighted average shares outstanding — basic and diluted	<u>24,522,534</u>	<u>25,451,354</u>	<u>24,523,731</u>	<u>25,451,354</u>

The Goldfield Corporation and Subsidiaries
Condensed Consolidated Balance Sheets
(Unaudited)

	September 30, 2019	December 31, 2018
ASSETS		
Current assets		
Cash and cash equivalents	\$ 20,619,343	\$ 11,376,373
Accounts receivable and accrued billings, net	23,168,109	22,236,071
Costs and estimated earnings in excess of billings on uncompleted contracts	13,188,343	12,030,000
Income taxes receivable	1,484,034	1,220,527
Residential properties under construction	1,405,876	8,244,995
Prepaid expenses	1,122,788	634,069
Other current assets	165,684	1,835,743
Total current assets	61,154,177	57,577,778
Property, buildings and equipment, at cost, net	55,034,429	48,927,055
Deferred charges and other assets	12,146,772	6,043,642
Total assets	<u>\$ 128,335,378</u>	<u>\$ 112,548,475</u>
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities		
Accounts payable and accrued liabilities	\$ 16,144,324	\$ 15,999,157
Current portion of notes payable, net	7,615,041	7,161,890
Accrued remediation costs	70,528	60,101
Other current liabilities	3,094,372	1,278,857
Total current liabilities	26,924,265	24,500,005
Deferred income taxes	7,746,552	6,061,042
Accrued remediation costs, less current portion	404,036	436,982
Notes payable, less current portion, net	26,360,490	21,731,024
Other accrued liabilities	3,695,143	213,990
Total liabilities	65,130,486	52,943,043
Commitments and contingencies		
Stockholders' equity		
Common stock	2,781,377	2,781,377
Capital surplus	18,481,683	18,481,683
Retained earnings	45,381,936	41,621,191
Common stock in treasury, at cost	(3,440,104)	(3,278,819)
Total stockholders' equity	63,204,892	59,605,432
Total liabilities and stockholders' equity	<u>\$ 128,335,378</u>	<u>\$ 112,548,475</u>

The Goldfield Corporation and Subsidiaries
Reconciliation of Non-GAAP Financial Measures
(Unaudited)

EBITDA

EBITDA, a non-GAAP performance measure used by management, is defined as net income (loss) plus: interest expense, provision (benefit) for income taxes and depreciation and amortization, as shown in the table below. EBITDA, a non-GAAP financial measure, does not purport to be an alternative to net income (loss) as a measure of operating performance. Because not all companies use identical calculations, this presentation of EBITDA may not be comparable to other similarly-titled measures of other companies. We use, and we believe investors benefit from the presentation of, EBITDA in evaluating our operating performance because it provides us and our investors with an additional tool to compare our operating performance on a consistent basis by removing the impact of certain items that management believes do not directly reflect our core operations. We believe that EBITDA is useful to investors and other external users of our financial statements in evaluating our operating performance because EBITDA is widely used by investors to measure a company's operating performance without regard to items such as interest expense, taxes, and depreciation and amortization, which can vary substantially from company to company depending upon accounting methods and book value of assets, capital structure and the method by which assets were acquired.

EBITDA	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2019	2018	2019	2018
Net income (loss) (GAAP as reported)	\$ 1,162,002	\$ (193,154)	\$ 3,760,745	\$ 4,364,013
Interest expense, net of amount capitalized	367,244	205,203	1,130,798	602,502
Provision for income taxes	592,413	(81,851)	1,902,034	1,833,800
Depreciation and amortization (1)	2,728,988	2,141,684	8,048,549	6,031,426
EBITDA	\$ 4,850,647	\$ 2,071,882	\$ 14,842,126	\$ 12,831,741

(1) Depreciation and amortization includes depreciation on property, plant and equipment and amortization of finite-lived intangible assets.

Backlog

The following table presents a reconciliation of our total backlog as of September 30, 2019 to our remaining unsatisfied performance obligation as defined under U.S. GAAP:

	September 30, 2019
Total backlog	\$ 187,511,546
Estimated MSAs	(134,645,726)
Estimated firm (1)	(4,525,506)
Total unsatisfied performance obligation	\$ 48,340,314

(1) Represents estimated backlog contract value as of September 30, 2019, on projects awarded.